

Marlon D. Lynn



Qualifications:

- Extensive experience in planning, building and managing projects
- Strong background in developing and operating small businesses
- Consistently provides multiple solutions to project challenges
- Maintains an extensive business and personal network in Central Florida

Professional Experience:

2004-Present Marlon D. Lynn, PA – Architect – Florida
President / Owner

Marlon Lynn Architect, PA provides a complete array of design services focusing on Retail, Hospitality and Commercial projects. Functions and responsibilities include:

- Establishment of measurable goals/objectives for the architectural firm.
- Analysis and evaluation of progress toward achievement of these goals/objectives, followed by adaptation of the business model changes to assure even greater success.
- Identification and engagement of new clients.
- Navigation of new clients through a comprehensive planning process that includes analysis of goals, objectives and challenges of the project, consideration of design alternatives, and confirmation of the final design.
- Preparation of construction documents for bidding and permitting.
- Comprehensive project management from conception to turn-key delivery of the project.

2011-Present Coldwell Banker Commercial - Saunders Ralston Dantzler
Commercial Real Estate Agent

Sale and leasing of commercial properties in the Lakeland, Florida area with an emphasis on historical properties. Functions and responsibilities include:

- Listing and marketing of properties.
- Showcasing properties to prospective buyers and tenants.
- Negotiating sales and lease terms between parties to commercial real estate transactions.
- Preparation of real estate sale and leasing documents.
- Analysis and presentation of site demographic data to clients.

Marlon Lynn | marlon@marlonlynn.com | **863.258.0468**

- Comparative analysis to determine property market value.

2007-Present

Eventual, LLC – Development and Property Management

President / Owner

Purchase, restoration and sale/lease of commercial properties in the Lakeland, Florida area with an emphasis on historical properties. Functions and responsibilities include:

- Identification of properties with potential for development or redevelopment.
- Research, analysis and preparation of proforma to determine feasibility of development/redevelopment of prospective properties.
- Enlistment of tenants and development partners for development/redevelopment projects.
- Comprehensive project management for these projects.

2013-2015

DC's – Restaurant and Bar

President / Owner

Ownership and hands-on oversight of all aspects of restaurant/bar management, including but not limited to:

- Create business and marketing plan to develop pro forma.
- Establishment of measurable goals/objectives for evaluation of efficacy of business plan.
- Modification and improvement of business plan in response to customer preferences and feedback with an end toward improved customer service and greater business success.
- Design of both front and back-of-store areas with emphasis on efficiency and safety.
- Recruitment, training, and management of personnel, including cook staff and wait staff.
- Food safety training, and compliance with all state and local food service regulations.
- Marketing and promotion of restaurant/bar.
- Community outreach and coordination with regulatory agencies.

2011-2015

The Socialite - Restaurant and Bar

President / Owner

Ownership and hands-on oversight of all aspects of restaurant/bar management, including but not limited to:

- Create business and marketing plan to develop pro forma.
- Establishment of measurable goals/objectives for evaluation of efficacy of business plan.
- Modification and improvement of business plan in response to customer preferences and feedback with an end toward improved customer service and greater business success.
- Design of both front and back-of-store areas with emphasis on efficiency and safety.
- Recruitment, training, and management of personnel, including cook staff and wait staff.
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- Marketing and promotion of restaurant/bar.
- Community outreach and coordination with regulatory agencies.

1998-2004 Furr and Wegman Architects
Intern Architect

1995-1998 Greased Lightning International
Manufacturers Representative
Marketing Research
Packaging Development

1989 Fowler Construction – Haines City, Florida
Contractor’s Assistant

1988 Watts Construction – Haines City, Florida
Contractor’s Assistant

Education:

2012 Safe Staff – Food Safety Training
DBPR Approved Food Service Provider

2011 Cooke Real Estate School
Real Estate Licensing Training

1998 University of Florida
Master of Architecture
Acoustical Design Focus

1997 Vicenza Institute of Architecture, Vicenza, Italy
Architectural Studies of European Urban Design, Building Design and Material Usage

1997 Museo Contisuyo, Moquegua, Peru
Architectural Consultant on Cerro Baul Archeological Excavation
Co-author of “Wari Construction Techniques at Cerro Baul”

1996 University of Florida
Bachelor of Design in Architecture with High Honors

1992 Polk Community College
Associates of Art with High Honors

1990 Haines City High School

Community Service:

2000-Present First United Methodist Church Member
2015-Present Church Council
2010-2014 Board of Trustees
2010-Present Building Committee
2010-Present Design and Construction Selection Committee
2010-Present Property Acquisition Committee
2001-Present Trinity Fellowship Group

2004-Present Lakeland Rotary Club
2006-2008 Secretary
2012-Present Food and Beverage Committee

2012-Present Lakeland Business Leaders Member

2004-Present American Institute of Architects

2008-Present Lakeland Chamber of Commerce Member

2015-Present Cleveland Court Elementary PTA

2002-Present International Cycad Society Member

2011-2015 International Council of Shopping Centers Member

2009-2014 Carlton Palmore Elementary School Advisory Board

2001-2009 Citizen CPR Board of Directors
2005-2007 President of Board of Directors
2004-2005 Vice President of Board of Directors
2003-2004 Secretary of Board of Directors
2001-2006 Citizen CPR Bedrace Committee

2004-2010 City of Lakeland, Historic Preservation Board
2005-2010 Design Review Committee
2005-2007 Chair of Historic Preservation Board

2002-2004 Polk County Schools Mentoring Program